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**Grid One Solutions teams with Capgemini Canada to deliver  
Enhanced Smart Energy Services across Canada**

**Aston, PA (September 30, 2011) - Grid One Solutions, Inc.** announced today a teaming agreement with Capgemini Canada, one of the world's foremost providers of consulting, technology and outsourcing services. Grid One is a subsidiary of ASPLUNDH, North America's largest provider of field services for energy utilities. The teaming agreement enhances Capgemini's Smart Energy Services business line by encompassing Grid One's industry-leading AMI deployment expertise. This also includes Grid One's lifecycle maintenance and support of smart meters and related smart grid infrastructure.

*"We have teamed with Capgemini Canada as an integral part of our evolution to a complete smart grid solutions organization within Canada," said Ted Fiala, President of Grid One Solutions. "During the past 20 years as VSI Meter Services, we have methodically transitioned from our meter reading origins to become the industry's leading provider of smart meter deployment solutions."*

The company recently announced their rebranding to Grid One Solutions, Inc. soon after surpassing a major installation milestone of 10 million endpoints and seeing opportunities to further assist utilities in implementing energy management plans.

*"Our two companies have previously integrated our proficiencies to achieve very successful smart metering deployments within the U.S. This teaming agreement formalizes our desire to continue with that success in Canada," said David DuCharme, Vice President, Smart Energy Services at Capgemini.*

**About Grid One Solutions**

Grid One Solutions, Inc. (formerly VSI Meter Services, Inc.) specializes in AMI deployments for electric, gas and water utilities. In addition to smart grid services such as in-home displays and load control devices, Grid One performs meter reading, field services, customer call center operations and back office services including secure data transfer and storage. With headquarters in Aston, Pennsylvania, Grid One has deployment facilities across the United States and parts of Canada. Grid One Solutions is part of Utilicon Solutions, Ltd., a wholly-owned subsidiary of the Asplundh Tree Expert Co., a major supplier of outsourced field services to utilities and municipalities. Asplundh is a

privately-held company, founded in 1928, which currently employs over 28,000 people in the U.S., Canada, Australia and New Zealand. More information is available at [www.GridOneSolutions.com](http://www.GridOneSolutions.com)

## **About Capgemini**

Capgemini, one of the world's foremost providers of consulting, technology and outsourcing services, enables its clients to transform and perform through technologies. Capgemini provides its clients with insights and capabilities that boost their freedom to achieve superior results through a unique way of working, the Collaborative Business Experience™. The Group relies on its global delivery model called Rightshore®, which aims to get the right balance of the best talent from multiple locations, working as one team to create and deliver the optimum solution for clients. Present in more than 35 countries, Capgemini reported 2009 global revenues of EUR 8.4 billion (approximately USD \$11.6 billion) and employs over 100,000 people worldwide. More information is available at [www.capgemini.com](http://www.capgemini.com).

*Rightshore® is a trademark belonging to Capgemini*

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